#### INCREASE YOUR ORGANIC

### WEBSITE TRAFFIC

### O Define your business niche

- Who is your target audience?
- How can you help them?
- Which problems can you solve for them?

### **02** Set up a website

- Choose a website domain with an ISP of your choice.
- Build (or have one built) a responsive website.

# O3 Link your website with search engines

- Connect your website with popular search engines like Google and Bing.
- Set up your Google My Business page.

## O4 Start Search Engine Optimisation (SEO)



Audit your website



Optimise the website for better search engine crawl ability



Do thorough keyword research



Conduct in-depth competitor analysis





Determine user intent

Thoughtfully make a list of keywords



Initiate Off-page SEO to start appearing on identified keywords on Search Engine Ranking Pages (SERPs) and generate backlinks to your website

### **O5** Create content for your niche

Create and publish content on your website around the identified keywords

### O6 Leverage your social media

 Regularly post the content on social media properties to drive organic traffic to your website



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